

## CHILDS Advises Datavail in its Acquisition of Accelatis

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**Atlanta, GA – August 31, 2017** – CHILDS Advisory Partners (“CHILDS”) served as the exclusive financial advisor to Datavail, a leading provider of managed services for applications, business intelligence, and databases, in its recent acquisition of Accelatis, an enterprise performance management software platform company.

Founded in 2008, Accelatis provides a comprehensive Application Performance Management (APM) software solution to its worldwide client base. Accelatis was founded to deliver long-term value to clients by providing unprecedented visibility into their applications. The Accelatis software platform is a single place for Infrastructure Management, Automation, Application Monitoring, System Monitoring, Performance Optimization, Performance Testing and User Simulation. Accelatis’ clients include Fortune 500 as well as other enterprise and mid-market companies.

“Joining the Datavail team enables Accelatis to broaden its capabilities and provide a more comprehensive solution and set of services to our customers,” said Jonathan Berry, Accelatis founder and current president and CEO.

Datavail manages the data services for over 400 clients, both on premise and in the cloud, and works with those clients on comprehensive, end-to-end managed operations, and support. This acquisition is the fourth by Datavail in the past year. It acquired Art of BI, an Oracle business intelligence (BI) consultancy, in July 2016; Navantis, a Canadian-based Microsoft consultancy, in January 2017; and Advanced EPM, an Oracle Platinum partner focused on Hyperion and EPM consulting, in March 2017.

With this acquisition, Berry will become the CTO of Datavail. Berry has deep Hyperion (acquired by Oracle in 2007) expertise, garnered as an 11-year member of the original Hyperion Financial Management (HFM) development team, and will lead Datavail’s continued foray into development of tech-enabled intellectual property that augments its managed services.

“Accelatis’ solutions immediately benefit our Oracle customers, especially those with Hyperion environments,” said Scott Frock, COO of Datavail. “Under Jonathan’s leadership, we expect to broaden the platform’s capabilities to manage additional applications and databases.”

Andrew Evans, CFO of Datavail mentioned “The CHILDS Advisory team has accelerated our acquisition strategy tremendously. As we further develop multiple segments of our business, we look forward to continuing our strong partnership together.”

Don Holbrook, Managing Director of CHILDS Advisory Partners, commented, “The acquisition of Accelatis is a perfect fit for Datavail’s growth strategy. The combination of both company’s areas of expertise will be powerful.”

### About Datavail

Datavail provides a broad range of services in support of databases, analytics, and applications and specializes in Oracle, Oracle E-Business Suite, OBIEE and OBIA, Hyperion, Microsoft SQL Server, MySQL, MongoDB, DB2 and SharePoint. Datavail is a leading provider of data management services in North America, offering 24x7 managed database, applications and BI/DW services, design, architecture, and staffing. With more than 900 employees on payroll and core operations in four countries, Datavail offers deep technical expertise in a flexible, agile engagement model that focuses on customer success. Founded in 2007, Datavail is based in Broomfield, Colorado and supports enterprise clients located worldwide. For more information, visit [www.datavail.com](http://www.datavail.com).



### About Accelatis

Accelatis provides Application Performance Management (APM) software solution to its worldwide client base with a platform that can be used as a single place for infrastructure management, automation, application monitoring, system monitoring, performance optimization, performance



testing, and user simulation. Founded in 2008, Accelatis' clients include Fortune 500 as well as other enterprise and mid-market companies.

**About CHILDS Advisory Partners**

CHILDS Advisory Partners provides investment banking services to middle market business services, healthcare and technology companies. CHILDS' combination of sector focus, process excellence and a deep, experienced team drives the delivery of superior client outcomes. With over 40 professionals, CHILDS is one of the fastest growing M&A advisors in the U.S. and was named the 2016 Boutique Investment Bank of the Year by The M&A Advisor.



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