

CHILDS Advises Cirrus Medical Staffing in its Sale to Webster Capital

Atlanta, GA – October 26, 2017 – CHILDS Advisory Partners (“CHILDS”) served as the exclusive financial advisor to A. Soriano Corp (“Anscor”) and Cirrus Medical Staffing (“Cirrus”), a leading provider of healthcare staffing solutions, in its sale of Cirrus to Webster Capital.

William Ottiger, Senior Vice President at Anscor stated, “Over the past 5 years, Cirrus has achieved robust growth within the healthcare staffing industry and is rated as one of Staffing Industry Analyst’s fastest growing companies. The Cirrus team is excited to continue this growth in a new chapter alongside Webster Capital, taking advantage of its quality business advice and seasoned management experience.”

“CHILDS provided superior advisory services to Cirrus throughout the transaction process, leveraging their experience and knowledge of the travel nursing sector and broader healthcare staffing industry,” said Ottiger. “Additionally, CHILDS’ diverse relationships within the buyer universe resulted in a great partnership between Cirrus and Webster Capital.”

Andrea Zveibil, CEO and President of Cirrus, added “We are thrilled to partner with Webster in our next phase of growth. The Webster team brings a wealth of experience in healthcare services and shares our core values of quality, collaboration, transparency and enthusiasm. With their support, we look forward to continuing to be an instrumental part of providing quality clinicians to nationwide healthcare facilities and expanding our presence in the market place.”

“Cirrus’ talented management team, efficient back-office support system, and quality nursing services will serve as a great platform for the Webster Capital team as they continue to invest in the healthcare services market,” said Cooper Mills, Managing Director at CHILDS Advisory Partners. “We look forward to watching Cirrus continue growing through its new partnership with Webster.”

About Cirrus Medical Staffing

Formed in 2004, Cirrus Medical Staffing provides travel health healthcare professionals to acute care hospitals and healthcare facilities, as well as home health settings, nationwide. The Company is based in Charlotte, NC and maintains offices in both Fort Lauderdale, FL and the Philippines. Cirrus focuses on staffing high quality providers across a diverse set of specialties within the nurse and travel segments.



About Webster Capital

Founded in 2003, Webster Capital is a private equity firm with over \$600MM of committed capital which invests in the branded consumer and healthcare services industries. Webster Capital provides equity financing, expertise, and a broad contact network for management buyouts and growth capital.



About CHILDS Advisory Partners

CHILDS Advisory Partners provides investment banking services to middle market business services, healthcare and technology companies. CHILDS’ combination of sector focus, process excellence and a deep, experienced team drives the delivery of superior client outcomes. With over 45 professionals, CHILDS is one of the fastest growing M&A advisors in the U.S. and was named the “2016 Boutique Investment Bank of the Year” by The M&A Advisor.



Please contact us to learn more about working with the CHILDS team:

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