

## CHILDS Advises Trinity Healthcare Staffing in its Sale to Travel Nurse across America, a Gridiron Capital Portfolio Company

**Atlanta, GA – February 9, 2017** – CHILDS Advisory Partners (“CHILDS”) served as the exclusive financial advisor to Trinity Healthcare Staffing Group (“THSG” or “the Company”), a leading independent travel nurse staffing firm, in its sale to Travel Nurse across America (“TNAA”), a Gridiron Capital portfolio company.

Founded in 1999 by travel nurse Matt Floyd, Trinity is one of the fastest-growing travel nurse staffing agencies in the industry. Headquartered in Florence, SC, THSG is focused on placing travel nurses in all 50 states as well as the U.S. Virgin Islands and Puerto Rico. The Company’s managed services division, Simpli Fi, provides contingent healthcare workforce services to hospitals across the country. The combination of TNAA and Trinity will allow TNAA to supply travel nurses with a wider variety of travel assignments and, in turn, provide client facilities with a larger pool of highly qualified travel nurses.

“By combining two companies that have already established formidable teams and resources, we can improve the services we provide to our existing travelers and clients, and become a better option for those who are seeking a new agency partner,” stated Trinity Founder and CEO Matt Floyd. He added, “The CHILDS team and their relationships and knowledge of the healthcare staffing sector helped bring about the combination of two great organizations that are aligned in terms of processes and values.”

According to a 2015 independent survey of healthcare staffing agencies conducted by Staffing Industry Analysts, Travel Nurse across America was named number 11 of the largest U.S. travel nurse staffing firms; Trinity was listed as number 17. This acquisition will catapult TNAA to the top 5 of the largest travel nurse staffing firms.

### About Trinity Healthcare Staffing Group

Trinity Healthcare Staffing Group was founded in 1999 by travel nurse Matt Floyd who wanted to connect the best professional traveling nurses with an agency focused on reliability and honesty, things too often missing in an industry known for high turnover and fluctuating standards. Trinity’s dedicated nurses, therapists, physicians and other healthcare professionals provide full-service, reliable healthcare staffing in all 50 states, as well as the U.S. Virgin Islands and Puerto Rico. In addition, Trinity provides contingent workforce management services to hospital clients through Simpli Fi Managed Services. Trinity has been listed on the Inc. 5000 Fastest Growing Private Companies six times.



### About Travel Nurse across America

Travel Nurse across America places travel nurse professionals on multi-week assignments in healthcare facilities in all 50 states. TNAA was awarded the HCSS Certification with Distinction by The Joint Commission and is a founding member of the National Association of Travel Healthcare Organizations (NATHO). TNAA has also been recognized by the local business community with the following honors: Arkansas Business of the Year Awards Finalist, 2016, Arkansas' Best Places to Work, 2016, Arkansas' Best Places to Work, 2015, Arkansas' Best Places to Work, 2014, and Arkansas Business of the Year Award Winner, 2014.



### About Gridiron Capital

Gridiron Capital, LLC, headquartered in New Canaan, CT, is a private equity firm focused on creating value by acquiring and building middle-market manufacturing, service and specialty consumer companies in the United States and Canada. Gridiron Capital’s principals work closely with management teams to develop strategies for portfolio companies, and to provide resources to execute business plans and build industry-leading companies.



## About CHILDS Advisory Partners

CHILDS Advisory Partners provides exceptional investment banking services to high-performing middle market business services, healthcare and technology companies. Our unique combination of sector expertise, process excellence, and a deep, experienced team allows us to achieve successful outcomes for our clients. Collectively, our senior bankers have executed over 450 M&A and financing transactions. CHILDS Advisory Partners was named the 2016 Boutique Investment Banking Firm of the Year by The M&A Advisor. CHILDS is a member of FINRA and SIPC and is a registered broker-dealer. Please visit [www.childsadvisorpartners.com](http://www.childsadvisorpartners.com) for more information about our firm.



### Please contact us to learn more about working with the CHILDS team:

**Cooper Mills**

*Managing Director*

404-751-3003

[cmilllls@chidsap.com](mailto:cmilllls@chidsap.com)

**Steve Dyott**

*Vice President*

404-751-3014

[sdyott@chidsap.com](mailto:sdyott@chidsap.com)

**Robert Womble**

*Associate*

404-751-3030

[rwomble@chidsap.com](mailto:rwomble@chidsap.com)