

CHILDS Advises Intelenex in its Acquisition by Emtec

Atlanta, GA – August 11, 2015 – CHILDS Advisory Partners (“CHILDS”) served as the exclusive financial advisor to Intelenex, Inc. (“Intelenex” or the “Company”) in its recent acquisition by Emtec, Inc. (“Emtec”), a leading IT consulting firm that provides transformational digital solutions. Based in Santa Rosa, California, and Denver, Colorado, Intelenex (www.intelenex.com) is a leading Oracle Cloud (Fusion) applications partner with over 50 successful Oracle Cloud implementations. Intelenex provides advisory, implementation and managed support services for Oracle’s Cloud Suite of Applications, with a specialized focus in Enterprise Resource Planning (ERP) and Human Capital Management (HCM).

“This strategic acquisition both deepens and expands our primary service offerings,” said Sunil Misra, President of Emtec, Inc., “and this transaction strongly positions Emtec to address the rapidly growing client demand for scalable, feature-rich cloud-based business application solutions. Intelenex has been a pioneer in Oracle Cloud solutions and we are very excited to have them join Emtec. With the addition of Lucidity announced in April, and now Intelenex, we are well on our way to becoming a partner of choice for all our client’s Oracle applications needs, including Oracle Cloud solutions.”

“We were seeking a partner that would help expand Intelenex’s market globally while complementing our business strategy and still be compatible with our culture,” noted Dave Krauthamer, CEO and Managing Partner of Intelenex. “Emtec’s experience and strategic focus on cloud technologies are a perfect fit. We are looking forward to joining the expanded global team.”

With over 50 Oracle Fusion client implementations under its belt, Intelenex significantly strengthens Emtec’s existing cloud capabilities and talent pool. “The combined group becomes the #1 National Partner for Oracle Cloud solutions across HCM, ERP, BI and EPM. We are extremely pleased to welcome Intelenex associates into the family,” said Don Sweeney, the Managing Director of Enterprise Transformation Services for Emtec.

This acquisition was effective July 9, 2015.

About Intelenex:



Intelenex, an Oracle Platinum Partner, helps Emerging, Mid-Market and Enterprise companies evaluate, implement and support Oracle’s Cloud Suite of Applications. With over 300 clients representing more than 1,000 consulting projects, Intelenex has received numerous accolades and awards for its delivery quality, business process expertise and customer reference-ability. Intelenex has repeatedly helped organizations drive value with their IT investments on areas that will dramatically improve the operating performance of the business. With an emphasis on business process mapping, re-engineering and design, Intelenex ensures that the investment made into technology translates to tangible business improvements, measurable goals, cost savings or revenue enhancers. For more information, visit www.intelenex.com.

About Emtec:



Emtec provides industry specific transformative digital solutions to world class organizations in the enterprise, government, and education markets. With offices in the U.S., Canada and India, Emtec is big enough to address client needs yet small enough to provide individualized client care. Our local offices, highly-skilled associates, and global delivery capabilities ensure the accessibility and scale to align client’s technology solutions with business needs. Emtec’s singular mission is to create Clients for Life: long-term relationships that deliver rapid, meaningful, and lasting business value, with a focus on revenue acceleration and operational efficiencies. Emtec’s offerings include Advisory, Integration and Managed Services for Packaged, Custom, Mobile and Cloud Applications as well as a variety of Analytics and Infrastructure Services.

About CHILDS Advisory Partners:



CHILDS Advisory Partners provides exceptional investment banking services to high-performing business services and technology companies. Our unique combination of sector focus, process excellence and strength of team allows us to achieve successful outcomes for our clients. Collectively, our senior bankers have executed over 450 M&A and financing transactions. CHILDS is a member of FINRA and SIPC and is a registered broker-dealer.

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