

CHILDS Advises Inmark in its Recapitalization by Quad-C Management

Atlanta, GA – March 15, 2016 – CHILDS Advisory Partners (“CHILDS”) served as the exclusive financial advisor to Inmark Packaging, a leading distributor of rigid container and life sciences packaging, in its recapitalization by Quad-C Management. While specific terms have not been disclosed, the deal was structured as an owner-operator recapitalization, allowing the company’s management to retain a significant ownership in the business.

Based in Atlanta, Georgia, Inmark Packaging is a leading global provider of packaging solutions, with locations in North America, Europe and Asia. Founded in 1975, the company primarily distributes rigid container packaging, and designs and distributes life sciences packaging solutions for specimen transport, temperature-controlled and dangerous goods applications. Inmark also provides online dangerous goods regulatory compliance training.

“After vetting numerous potential partners, we selected Quad-C due to their industry expertise as well as their historical success in partnering with owner-operators like myself,” said David Oyler, CEO of Inmark. “We have completed three acquisitions in the past three years, and we felt bringing on a partner like Quad-C, with substantial capital, industry and M&A expertise, would allow us to accelerate growth further.” Mr. Oyler further notes, “We are very thankful for the CHILDS team and their commitment to finding the right partner for Inmark.”

Jason Wallace, Managing Director at CHILDS Advisory Partners, said “We enjoyed working with the management team of Inmark as they evaluated partnership opportunities and are pleased to bring about a successful outcome. The Company is a clear industry leader due to the quality of their solutions and dedication to their clients. Inmark has found a great partner in Quad-C that will support them in their organic and acquisition-driven growth strategies moving forward.”

About Inmark:



For over 40 years, Inmark has been a trusted source for rigid container, temperature-controlled, specimen transport and dangerous goods packaging. Headquartered in Atlanta, with locations in Europe, Asia and North America, Inmark has become a respected leader in developing packaging solutions for businesses globally.

About Quad-C Management:



Founded in 1989 and headquartered in Charlottesville, Virginia, Quad-C is a middle market private equity firm focused on investing in well-established business services, healthcare, transportation/logistics, consumer, general industrial and specialty distribution companies. In its more than 25 year history, Quad-C has invested over \$2 billion of equity across more than 50 companies.

About CHILDS Advisory Partners:



CHILDS Advisory Partners provides exceptional investment banking services to high-performing business/industrial services, technology and healthcare businesses. Our unique combination of sector expertise, process excellence, and a deep, experienced team allows us to achieve successful outcomes for our clients. Collectively, our senior bankers have executed over 450 M&A and financing transactions. CHILDS is a member of FINRA and SIPC and is a registered broker-dealer.

For further information please contact:

Jason Wallace
P: (404) 751-3020
F: (404) 751-3001
E: jwallace@childsap.com

CHILDS Advisory Partners
3438 Peachtree Road NE
Suite 1400
Atlanta, Georgia 30326
www.childsadvisorypartners.com